CONSOLIDATED BALANCE SHEET

As at Mar. 31st, 2010

| | | | | Unit: VND |
|---|------------|-------|---|----------------------------------|
| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| A CHART TERM ACCETS (400, 440, 420, 420, 430, 440, 470) | 100 | | 70 472 012 (00 | 70.404.600.030 |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 | | 78.472.913.689 | 78.494.608.928 |
| I. Cash and cash equivalents | 110 | V.01 | 3.411.217.528 | 3.787.775.867 |
| 1. Cash | 111 | V.01 | 3.411.217.528 | 3.787.775.867 |
| 2. Cash equivalents | | V.02 | 400 000 000 | 255 000 000 |
| II. Short-term financial investments | 120 121 | V.02 | 490.800.000 | 355.000.000 |
| 1. Short-term investments | 121 | | 490.800.000 | 355.000.000 |
| 2. Provision for devaluation of short-term security investments | 130 | | ((922 002 (10 | 63.552.653.304 |
| III. Receivables 1. Trade accounts receivables | 131 | | 66.832.093.619 23.117.872.445 | 19.020.066.414 |
| | 131 | | | |
| 2. Advances to suppliers 3. Short-term internal receivables | 133 | | 4.495.164.871 | 5.942.184.443 |
| | 133 | | | |
| Receivable in accordance with contracts in progress Other receivables | 134 | V.03 | 44.012.556.000 | 44 294 002 142 |
| 6. Provision for short-term bad receivables | | V.03 | 44.913.556.999 | 44.284.903.143 |
| | 139 | | (5.694.500.696) | (5.694.500.696) 5.542.928.716 |
| IV. Inventories 1. Inventories | 140 | 37.04 | 2.306.098.514 | |
| 2. Provision for devaluation of inventories | 141 | V.04 | 2.306.098.514 | 5.542.928.716 |
| | 149 | | 5 422 504 020 | 5 25 C 251 0.41 |
| V. Other short-term assets | 150 | | 5.432.704.028 | 5.256.251.041 |
| 1. Short-term prepaid expenses | 151 | | 2.028.373.939 | 2 000 000 202 |
| 2. VAT deductible | 152 | 77.05 | 1.902.664.023 | 2.008.999.382 |
| 3. Tax and accounts receivable from State budget | 154 | V.05 | 5.903.007 | 2 2 4 7 2 5 1 (5 2 |
| 4. Other short-term assets | 158 | | 1.495.763.059 | 3.247.251.659 |
| D. J. O.V.C. TETP. J. J. COPTEG. (200. 240. 250. 240. 250. 260) | 200 | | 210 500 042 000 | 2010((22(020 |
| B. LONG-TERM ASSETS (200=210+220+240+250+260) | 200 | | 210.768.843.988 | 284.966.226.020 |
| I. Long-term receivables | 210 | | | |
| 1. Long-term receivables from customers | 211 | | | |
| 2. Capital receivable from subsidiaries | 212 | 1100 | | |
| 3. Long-term inter-company receivables | 213 | V.06 | | |
| 4. Other long-term receivables | 218 | V.07 | | |
| 5. Provision for long-term bad receivable (*) | 219 | | 104 404 100 100 | 400 044 400 056 |
| II. Fixed assets | 220 | *** | 126.606.192.109 | 188.011.488.256 |
| 1. Tangible fixed assets | 221 | V.08 | 119.879.082.076 | 180.802.333.816 |
| - Historical cost | 222 | | 204.573.563.072 | 292.727.330.973 |
| - Accumulated depreciation | 223 | | (84.694.480.996) | (111.924.997.157) |
| 2. Finance leases fixed assets | 224 | V.09 | 3.539.796.983 | 4.021.841.390 |
| - Historical cost | 225 | | 12.645.515.000 | 12.645.515.000 |
| - Accumulated depreciation | 226 | | (9.105.718.017) | (8.623.673.610) |
| 3. Intangible fixed assets | 227 | V.10 | 746.493.800 | 746.493.800 |
| - Historical cost | 228 | | 746.493.800 | 746.493.800 |
| - Accumulated depreciation | 229 | | | |
| 4. Construction in progress expenses | 230 | V.11 | 2.440.819.250 | 2.440.819.250 |
| III. Property investment | 240 | V.12 | | |
| - Historical cost | 241 | | | |
| - Accumulated depreciation (*) | 242 | | | |
| IV. Long-term financial investments | 250 | | 77.975.814.624 | 79.441.814.624 |
| 1. Investment in subsidiaries | 251 | | 37.485.158.415 | 37.485.158.415 |
| 2. Investment in joint-venture | 252 | | 31.734.000.000 | 30.000.000.000 |
| 3. Other long-term investments | 258 | V.13 | 8.756.656.209 | 11.956.656.209 |
| 4. Provision for devaluation of long-term finance investment | 259 | | | , |
| V. Other long-term assets | 260 | | 6.186.837.255 | 17.512.923.140 |
| 1. Long-term prepaid expenses | 261 | V.14 | 5.740.337.255 | 17.066.423.140 |
| | | | | |
| 2. Deferred income tax assets | 262 | V.21 | | |
| | 262 268 | V.21 | 446.500.000 | 446.500.000 |

| ASSETS Code Note Ending Balance Beginning Balance | | Code Note | Ending Balance | Beginning Balance |
|---|--|-----------|----------------|-------------------|
|---|--|-----------|----------------|-------------------|

| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
|---|------|----------|------------------|-------------------|
| | | | | |
| A. LIABILITIES (300= 310+330) | 300 | | 184.354.829.364 | 208.942.169.144 |
| I. Short-term liabilities | 310 | | 122.539.218.207 | 147.917.402.973 |
| Short-term borrowing and debts | 311 | V.15 | 52.840.459.520 | 79.013.415.978 |
| 2. Trade accounts payable | 312 | | 36.482.746.024 | 30.783.310.872 |
| 3. Advances from customers | 313 | | 12.313.197.419 | 14.461.843.561 |
| 4. Taxes and liabilities to State budget | 314 | V.16 | 1.126.745.128 | 1.101.466.204 |
| 5. Payable to employees | 315 | | 1.923.242.568 | 3.186.730.934 |
| 6. Payable expenses | 316 | V.17 | 16.835.851.700 | 17.879.911.172 |
| 7. Accounts payables-Affiliate | 317 | | | |
| 8. Payable in accordance with contracts in progress | 318 | | | |
| 9. Other short-term payables | 319 | V.18 | 1.016.975.848 | 1.490.724.252 |
| 10. Provision for short-term liabilities | 320 | | | |
| II. Long-term liabilities | 330 | | 61.815.611.157 | 61.024.766.171 |
| 1. Long-term accounts payables-Trade | 331 | | | |
| 2. Long-term accounts payables-Affiliate | 332 | V.19 | | |
| 3. Other long-term payables | 333 | | | |
| 4. Long-term borrowing and debts | 334 | V.20 | 61.372.181.914 | 60.571.875.528 |
| 5. Deferred income tax | 335 | V.21 | | |
| 6. Provision for unemployment allowance | 336 | | 443.429.243 | 452.890.643 |
| 7. Provision for long-term liabilities | 337 | | | |
| B. OWNER'S EQUITY (400= 410+430) | 400 | | 104.886.928.313 | 154.518.665.804 |
| I. Capital sources and funds | 410 | V.22 | 103.025.926.042 | 152.561.063.533 |
| 1. Paid-in capital | 411 | | 135.555.140.000 | 135.555.140.000 |
| 2. Capital surplus | 412 | | 24.001.910.000 | 24.001.910.000 |
| 3. Other capital of owner | 413 | | | |
| 4. Treasury stock | 414 | | (1.200.000) | (1.200.000) |
| 5. Assets revaluation difference | 415 | | | |
| 6. Foreign exchange difference | 416 | | (2.491.613.188) | (2.491.613.188) |
| 7. Investment and development fund | 417 | | 2.365.477.900 | 2.365.477.900 |
| 8. Financial reserve fund | 418 | | 6.346.747.810 | 6.346.747.810 |
| 9. Other fund belong to owner's equity | 419 | | | |
| 10. Retained profit | 420 | | (62.750.536.480) | (13.215.398.989) |
| 11. Capital for construction work | 421 | | , | |
| II. Budget sources | 430 | | 1.861.002.271 | 1.957.602.271 |
| 1. Bonus and welfare fund | 431 | | 1.861.002.271 | 1.957.602.271 |
| 2. Budgets | 432 | V.23 | | |
| 3. Budget for fixed asset | 433 | | | |
| TOTAL RESOURCES (430= 300+400) | 440 | \vdash | 289.241.757.677 | 363.460.834.948 |

CONSOLIDATED INCOME STATEMENT

Quarter 1/2010

Unit: VND

| Items | Code | de Note Quarter 1 | | | Accumulation from the beginning of this year to the ending of this period | |
|--|------|-------------------|---------------------|-----------------|---|-----------------|
| | | | Year 2010 Year 2009 | | Year 2010 | Year 2009 |
| 1. Revenue of sales and services | 01 | VI.25 | 5.615.912.207 | 8.960.484.233 | 5.615.912.207 | 8.960.484.233 |
| 2. Deductions | 02 | | | | | |
| 3. Net sales and services (10=01 - 02) | 10 | | 5.615.912.207 | 8.960.484.233 | 5.615.912.207 | 8.960.484.233 |
| 4. Cost of goods sold | 11 | VI.27 | 24.736.282.261 | 13.598.434.347 | 24.736.282.261 | 13.598.434.347 |
| 5. Gross profit (20=10 - 11) | 20 | | (19.120.370.054) | (4.637.950.114) | (19.120.370.054) | (4.637.950.114) |
| 6. Financial incomes | 21 | VI.26 | 3.587.068.332 | 4.542.302.199 | 3.587.068.332 | 4.542.302.199 |
| 7. Financial expenses | 22 | VI.28 | 4.570.604.813 | 3.520.511.254 | 4.570.604.813 | 3.520.511.254 |
| - Include: Interest expense | 23 | | 3.244.055.077 | 2.967.787.722 | 3.244.055.077 | 2.967.787.722 |
| 8. Selling expenses | 24 | | | 24.496.087 | | 24.496.087 |
| 9. General & administrative expenses | 25 | | 1.238.966.279 | 1.185.401.484 | 1.238.966.279 | 1.185.401.484 |
| 10. Net operating profit (30=20 + (21-22) - (24+25)) | 30 | | (21.342.872.814) | (4.826.056.740) | (21.342.872.814) | (4.826.056.740) |
| 11. Other incomes | 31 | | 35.901.038.659 | 5.238.095.238 | 35.901.038.659 | 5.238.095.238 |
| 12. Other expenses | 32 | | 64.093.303.336 | | 64.093.303.336 | |
| 13. Other profit (40=31-32) | 40 | | (28.192.264.677) | 5.238.095.238 | (28.192.264.677) | 5.238.095.238 |
| 14. Profit before tax (50=30 + 40) | 50 | | (49.535.137.491) | 412.038.498 | (49.535.137.491) | 412.038.498 |
| 15. Current corporate income tax expenses | 51 | VI.30 | | | | |
| 16. Deferred corporate income tax expenses | 52 | VI.30 | | | | |
| 17. Profit after tax (60=50 - 51 - 52) | 60 | | (49.535.137.491) | 412.038.498 | (49.535.137.491) | 412.038.498 |
| 18. EPS (*) | 70 | | | | | |

Hanoi Maritime Holding Company

CONSOLIDATED CASH FLOWS STATEMENT

Quarter 1/2010 (Indirect method)

Uni

| T. | | T ., | Accumulation | | |
|--|------|-------------|------------------|---|--|
| Items | Code | Note - | Quarter 1/2010 | Quarter 1/2009 | |
| | | | | | |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: | | | | | |
| 1. Profit before tax | 01 | | (49.535.137.491) | 412.038.498 | |
| 2. Adjustment in accounts | | | | | |
| Fixed assets depreciation | 02 | | 1.912.322.142 | 2.022.797.143 | |
| Provisions | 03 | | | 36.098.067 | |
| Unrealized foreign exchange difference loss/gain | 04 | | | 362.297.062 | |
| Loss/gain from investments | 05 | | 31.134.513.407 | (7.931.041.525) | |
| Interest expenses | 06 | | 3.244.362.395 | 2.967.787.722 | |
| 3. Operating profit before the changes of current capital | 08 | | (13.243.939.547) | (2.130.023.033) | |
| Changes in accounts receivable | 09 | | (1.427.519.363) | (5.262.127.411) | |
| Changes in inventories | 10 | | 3.236.830.202 | 10.880.045 | |
| Changes in trade payables (exclude: interest payable, income tax payable) | 11 | | 943.472.902 | (3.605.884.281) | |
| Changes in prepaid expenses | 12 | | 9.297.711.946 | 1.378.217.603 | |
| Paid interest | 13 | | (1.207.010.638) | (1.681.520.015) | |
| Paid corporate income tax | 14 | | | | |
| Other receivables | 15 | | | | |
| Other payables | 16 | | | (2.322.132.034) | |
| Net cash provided by (used in) operating activities | 20 | | (2.400.454.498) | (13.612.589.126) | |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: | | | | | |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 | | (914.805.709) | (1.866.342.400) | |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 | | 30.050.463.300 | | |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 | | | | |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 | | | | |
| 5. Cash paid for joining capital in other companies | 25 | | (3.277.500.000) | | |
| 6. Withdrawal of capital in other companies | 26 | | | | |
| 7. Cash received from interest, dividend and distributed profit | 27 | | 303.801.992 | 41.894.529 | |
| Net cash used in investing activities | 30 | | 26.161.959.583 | (1.824.447.871) | |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: | | | | | |
| 1. Cash received from issuing stock, other owners' equity | 31 | | | | |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 | | | | |
| 3. Cash received from long-term and short-term borrowings | 33 | | 2.121.627.052 | 7.971.279.680 | |
| 4. Cash paid to principal debt | 34 | | (25.422.598.146) | (13.214.656.000) | |
| 5. Cash paid to financial lease debt | 35 | | (837.092.330) | (566.643.126) | |
| 6. Dividend, profit paid for owners | 36 | | (001107=1000) | (************************************** | |
| Net cash (used in) provided by financing activities | 40 | | (24.138.063.424) | (5.810.019.446) | |
| Net cash during the period | 50 | | (376.558.339) | -21.247.056.443 | |
| <u> </u> | | | | | |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 | | 3.787.775.867 | 22.354.825.181 | |
| Influence of foreign exchange change | 61 | | | | |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | 70 | VII.34 | 3.411.217.528 | 1.107.768.738 | |

| nit: VND | | | |
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